




Proposal Evaluation Ambulance and Emergency Medical Service Vehicles RFP #122123

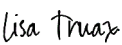
Possible Points		Air-Flo MFG. CO., Inc.	Atlantic Emergency Solutions Inc.	Crossroads Ambulance Sales & Service, LLC	Demers Ambulances USA Inc	Excellance, Inc	FR Conversions Inc.
		Conformance to RFP Requirements	50	-	38	41	43
Financial Viability and Marketplace Success	75	-	54	55	65	56	57
Ability to Sell and Deliver Service	100	-	75	71	85	73	78
Marketing Plan	50	-	35	32	41	36	31
Value Added Attributes	75	-	52	50	63	52	50
Warranty	50	-	34	42	40	42	37
Depth and Breadth of Offered Equipment, Products, or Services	200	-	158	165	165	159	140
Pricing	400	-	279	332	321	321	299
Total Points	1,000	-	725	788	823	781	730
Rank Order			9	4	3	5	8

Possible Points		Medix Specialty Vehicles, LLC	P.L. Custom Body and Equipment Co., Inc.	REV Group Inc.	Talkspace Inc.	Tesco Specialty Vehicles, LLC
		Conformance to RFP Requirements	50	40	46	46
Financial Viability and Marketplace Success	75	58	66	66	-	60
Ability to Sell and Deliver Service	100	77	85	88	-	78
Marketing Plan	50	37	44	45	-	39
Value Added Attributes	75	55	64	65	-	53
Warranty	50	40	45	44	-	42
Depth and Breadth of Offered Equipment, Products, or Services	200	164	179	180	-	116
Pricing	400	304	353	341	-	303
Total Points	1,000	775	882	875	-	732
Rank Order		6	1	2		7

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